

# Matthew Moyka

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## Professional Summary

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Driven software engineer leveraging a mechanical engineering degree and 2 years of account management in an engineering field. I also bring experience managing 15+ client facing accounts in my previous role and will combine all of these skills to become a valuable software engineer.

## Skills & Attributes

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- React
- Javascript
- Github
- Redux
- MERN Stack
- Tailwind CSS
- Next.js
- Axios
- Material Ui
- Ruby on Rails
- CI/CD Development
- React Testing Library

## Work History

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### General Assembly Fellow

08/2021 to 11/2021

- Build and maintain MERN and React on Rails applications
- Design and build applications with an agile development cycle, solo and on a team. Used github to keep track of and deploy all projects.
- Used frameworks such as create-react-app, next.js, tailwinds css, bootstrap and material ui
- Learn complex computer science topics such as different sorting algorithms, hashing and binary search trees to name a few.

### Trane Technologies – Account Manager

08/2018 to 08/2021

- Create business relationships with HVAC engineers and contractors to assist in the design, pricing, ordering and installation of Commercial HVAC equipment.
- Assist in implementing new data tracking software to save time during weekly meetings and eliminate the need to print 100s of sheets of paper a week.
- Successfully discovered customer pain points with past Trane account managers, remedied the issue and converted them back to buying our products.
- Responsible for learning a new product that was added to our line and educating my team about it's offerings and applications.

### Long Island Awnings – Consultant

03/2017 to 01/2020

- Met with prospective clients to discuss the most effective way to implement a retractable awning on their home.
- Actively involved in the install process to better understand how to sell our product.
- Recorded and tracked installer's complaints in order to set better standards for customer expectation on install.
- Assisted the a new owner in implementing route planning software and an email automation system in order to increase closure rates.

**Plaza Construction Corporation – Project Management Internship**

06/2016 to 08/2016

## **Education**

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**Bachelor of Science from University at Buffalo:** Mechanical Engineering

Class of 2019

## **Certifications**

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- Trane Graduate Training Program Completion – (6 month formal sales engineering training)